



CITY OF OCEANSIDE

OFFICE OF FLEET MANAGEMENT

February 17, 2016

I would like to take a moment and extend my deepest gratitude to Rick and Cynthia of Longobart-Ross Consulting. Finding a fleet professional with the passion that Rick possesses is rare...but also finding it in his partner Cynthia is a gift.

As a Public Sector Fleet Manager your processes and procedures are always under the microscope, whether it be from public officials, city management or the citizens we represent. Being able to successfully run a maintenance operation depends on the tools and skills you have learned over the years. By using their uniquely designed fleet analysis worksheet, Rick and Cynthia were able to take an already nationally recognized operation and provide a specific road map for additional cost savings, improved efficiencies and a long-term energy plan that will exceed government requirements for years to come.

If taking your operation to the next level of excellence is important to you I highly recommend Longobart-Ross Consulting. Their Full Fleet Solution Analysis will provide you with the tools you will need to meet the challenges of the future. None of us can do it alone, and a highly trained team IS the key to success...you would do well to welcome Rick and Cynthia to your team as I have.

Respectfully

Jeffery Hart, Fleet Manager